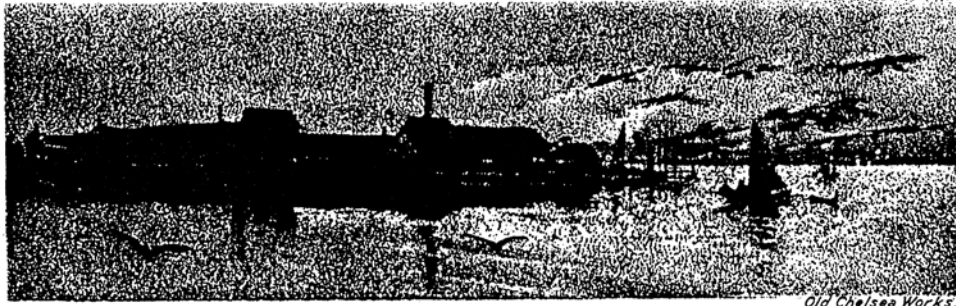


Gloss Collopacks
House & Trim Paints
DECK & FLOOR Collopacks
Roofing Collopacks
DOUBLE WHITE
Old Virginia White
Stucco & Brick Coating
Waterproofings
Brush Cleaner
Stain Wax

Distributors in all Large Cities



Coal Tar Products
Creosote Oils
Conservo (Wood Preservative)
Flexiblac (Protective Paint)
Rope Preservative
Tasgon
Lubri-Tasgon
Plasgon
Klengon

Offices
BOSTON
New York, Chicago
Minneapolis

141 Milk St.
Boston 9, Mass.
TEL HANCOCK 6-1010

Samuel Cabot Inc.

MANUFACTURING CHEMISTS
Established 1877

CREOSOTE SHINGLE STAINS
COLLOPACKS FOR EVERY PAINT PURPOSE

Jan. 26, 1951

Mrs. Thomas Gould Jr.,
3441 Lorna Vista Road,
Ventura, Calif.

Dear Madam:

We thank you for your letter of January 22 and are pleased to enclose a color card on Cabot's Creosote Shingle Stains, which will give you all essential information concerning the characteristics and qualities and use.

We are pleased to note that our Creosote Shingle Stain was used on your house build 27 years ago, and that the color number was #1148, as specified by the architect. This #1148 has long since been off the list, but, as we recall it, the shade was a rather light delicate gray, with delicate yellow and green cast.

From our standard range of colors at present (as indicated by the color card) there is a wide choice, and if you would like liquid samples of any of the color numbers shown, for trial and examination, same will gladly be supplied. Two coats of course will have to be used.

In regards to the combination of colors to use, i.e. roof and sidewall, the old standard practices no longer prevail to any appreciable extent. In other words people pretty much select colors according to their individual preference, and it is surprising how frequently one sees some rather striking combinations of colors that would be unthought of years ago, and yet they look surprisingly well.

In view of the fact that your house is on a hill, and you wish it to settle inconspicuously into the landscape, we believe that one of the Grays, the #343 Medium Gray, would be good, and for the roof use a medium Green, such as the #305.

From Samuel Cabot Inc., 141 Milk St., Boston 9, Mass.

To Mrs. Thomas Gould Jr.

No. 2

Date Jan. 26, 1951

A lot depends on what the over-all background is when your house is viewed at a reasonable distance, and it seems to us that this combination would not be too conspicuous.

We are enclosing a set of Cabot's Ranch House Huss - a new group of colors recently brought out, which may be of interest to you in connection with your re-staining plans. You will note that the range of colors shown gives the pastel-like color effect, and, while two coats give a fairly uniform color effect, it does not completely hide the character and texture of the wood, or give that painted appearance.

Our agent and distributor for your territory is the L.M. Scofield Co., 2071 Laura Avenue, Huntington Park, where a complete stock of Cabot products is carried at all times, and from which point they would be glad to give any further service information you might require.

We note that originally you experienced some difficulty in getting Cabot products, but can assure you that it will not be so this time if you contact the L.M. Scofield Co., and we are sending them a copy of this correspondence today.

In regards to spraying or brushing on shingle stain, there are two schools of thought on that, and while basically there is not too much difference in the results, provided the workmanship is the same in either case our own preference is for brush coating, and always two coats.

Yours very truly,

SAMUEL CABOT, INCORPORATED


Sales Manager

TWB:vh

Enc.

Air-Mail

CC: L.M. Scofield Co.

L. M. SCOFIELD CO. *Building Specialties*
Manufacturers and Distributors

PHONE JEFFERSON 7148
2071 LAURA AVENUE
HUNTINGTON PARK, CALIFORNIA
January 29, 1951

Mrs. Thomas Gould, Jr.
3441 Lorna Vista Road
Ventura, California

Dear Madam:

We are in receipt of a copy of a letter dated January 26th addressed to you by our principal, Samuel Cabot Inc., and we wish to add our personal assurances of wanting to assist you in everyway possible to use Cabot's materials.

As Mr. Blades has written you we carry a complete stock of Cabot's products in our Huntington Park warehouse and we would be happy to take care of your requirements from this point, or if it is more convenient may we refer you to the Ventura Paint Company and the Peoples Lumber Company, both in Ventura, who have purchased Cabot's materials from us in the past and who we know will be pleased to order whatever you may require.

Awaiting your further pleasures, we are

Yours very truly,

L. M. SCOFIELD CO.

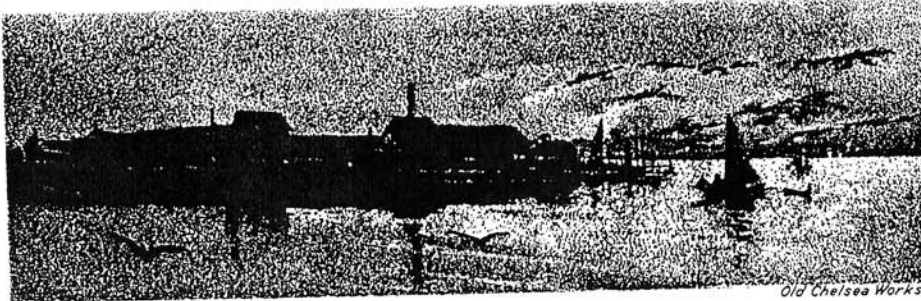


H. C. Freeman

ECF/mjt

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COLLOPACKS FOR EVERY PAINT PURPOSE

Feb. 7, 1951

Mrs. Thomas Gould Jr.,
3441 Lorna Vista Road,
Ventura, Calif.

Dear Mrs. Gould,

We thank you for your letter of February 2, and are pleased to give our ideas on the additional points you have raised in connection with the finishing of your home.

In regards to the roof previously stained green, for all practical purposes it would be much better to re-stain with the identical shade, or as near so as practical, and two coats should be used.

Roof exposure is much more severe than wall exposure, estimated by paint authorities as being anywhere from 3 to 5 times as severe, so, as you mention, in due course the base coat of green will undoubtedly begin to show through or assert itself to a considerable extent.

We definitely would not recommend the #3625 Sequoia Red for the roof - the principal reason for this being the present green background. For the window sash, the #305 Medium Moss Green (the same as used on the roof) would in our opinion look good, as it is sort of a medium or reasonably subdued shade of green. We would not recommend a lighter shade, but think you might do well to consider the #310 Spruce Green, which is slightly darker and heavier and has sort of a blue-green cast.

We are glad to note that you heard from the L.M. Scofield Co. and that they can supply you through the Ventura People's Lumber Co. right there in your city. Hoping these additional thoughts of ours are of real help, and with best regards, we remain

Yours very truly,

SAMUEL CABOT INCORPORATED


Sales Manager

TWB:vh